

# Appendix

## 1 Survey Overview

All original analyses in this study are executed on data that comes from an original web-based survey carried out in South Korea and Japan by Qualtrics. The data was collected between August 21 and September 24 2018. Quota sampling was used to obtain roughly representative samples from Japan and South Korea based on OECD population demographics. All question items were translated from English and evaluated by native Japanese and Korean speakers in order to ensure accuracy and comparability.

## 2 Descriptive Statistics

Table A1: Variable Means by Country

| Country | N    | Age (SD)    | Education (SD) | Income (SD) | Ideology (SD) |
|---------|------|-------------|----------------|-------------|---------------|
| Japan   | 1079 | 3.55 (1.27) | 3.33 (0.99)    | 2.63 (0.98) | 5.30 (2.02)   |
| Korea   | 414  | 3.27 (1.40) | 3.35 (1.09)    | 2.55 (1.09) | 4.66 (1.94)   |

Table A2: Sex

| Sex    | Korea |            | Japan |            |
|--------|-------|------------|-------|------------|
|        | N     | Proportion | N     | Proportion |
| Female | 191   | 0.46       | 499   | 0.46       |
| Male   | 222   | 0.54       | 580   | 0.54       |

Table A3: Age

| Age       | Korea |            | Japan |            |
|-----------|-------|------------|-------|------------|
|           | N     | Proportion | N     | Proportion |
| 18-24 (1) | 61    | 0.15       | 46    | 0.04       |
| 25-34 (2) | 68    | 0.16       | 182   | 0.17       |
| 35-44 (3) | 87    | 0.21       | 334   | 0.31       |
| 45-54 (4) | 103   | 0.25       | 237   | 0.22       |
| 55-64 (5) | 85    | 0.21       | 210   | 0.19       |
| 64 <      | 10    | 0.02       | 70    | 0.06       |

Table A4: Education

| Highest Level Completed      | Korea |            | Japan |            |
|------------------------------|-------|------------|-------|------------|
|                              | N     | Proportion | N     | Proportion |
| Middle School or Below       | 12    | 0.03       | 15    | 0.01       |
| High School                  | 114   | 0.28       | 283   | 0.26       |
| College                      | 54    | 0.13       | 188   | 0.17       |
| University                   | 184   | 0.44       | 517   | 0.48       |
| Graduate/Professional School | 50    | 0.12       | 76    | 0.07       |

Table A5: Income

| Income              | Korea |            | Japan |            |
|---------------------|-------|------------|-------|------------|
|                     | N     | Proportion | N     | Proportion |
| Lower Income        | 82    | 0.20       | 178   | 0.16       |
| Lower-middle income | 124   | 0.30       | 228   | 0.21       |
| middle Income       | 120   | 0.29       | 511   | 0.47       |
| Upper-middle Income | 76    | 0.18       | 136   | 0.13       |
| Upper Income        | 12    | 0.03       | 26    | 0.02       |

Table A6: Political Ideology

| Ideology               | Korea |            | Japan |            |
|------------------------|-------|------------|-------|------------|
|                        | N     | Proportion | N     | Proportion |
| 0 (Very Liberal)       | 10    | 0.02       | 17    | 0.02       |
| 1                      | 10    | 0.02       | 35    | 0.03       |
| 2                      | 36    | 0.09       | 39    | 0.04       |
| 3                      | 52    | 0.13       | 80    | 0.07       |
| 4                      | 57    | 0.14       | 126   | 0.12       |
| 5                      | 145   | 0.35       | 344   | 0.32       |
| 6                      | 41    | 0.10       | 160   | 0.15       |
| 7                      | 30    | 0.07       | 138   | 0.13       |
| 8                      | 19    | 0.05       | 76    | 0.07       |
| 9                      | 9     | 0.02       | 32    | 0.03       |
| 10 (Very Conservative) | 5     | 0.01       | 32    | 0.03       |

### 3 Balance Tables

Table A7: Variable Means for Experimental Groups

| Country | Experimental Group | Age  | Sex  | Edu  | Inc  | Ideology |
|---------|--------------------|------|------|------|------|----------|
| Japan   | Control            | 3.67 | 0.52 | 3.31 | 2.52 | 5.28     |
| Japan   | Acquaintance       | 3.48 | 0.51 | 3.30 | 2.70 | 5.36     |
| Japan   | Friend             | 3.49 | 0.58 | 3.38 | 2.68 | 5.26     |
| Korea   | Control            | 3.30 | 0.57 | 3.38 | 2.60 | 4.57     |
| Korea   | Acquaintance       | 3.14 | 0.51 | 3.30 | 2.54 | 4.86     |
| Korea   | Friend             | 3.37 | 0.53 | 3.37 | 2.50 | 4.56     |

Table A8: Size of Treatment and Control Groups

| Country | Treatment Group | N   |
|---------|-----------------|-----|
| Japan   | Acquaintance    | 352 |
| Japan   | Control         | 362 |
| Japan   | Friend          | 365 |
| Korea   | Acquaintance    | 134 |
| Korea   | Control         | 141 |
| Korea   | Friend          | 139 |

### 4 Sample Social Media Post

The simulated social media posts were constructed to ensure maximum verisimilitude, while also ensuring that Korean and Japanese posts were similar in order to prevent any

features of the Tweets from acting as confounders. Figure A1 is an example of one of the Tweets used in the experiment. It calls on citizens to protest the inordinately high levels of radiation emanating from a local market.

Figure A1: Sample Simulated Tweet



## 5 Regression Results for Main Analysis

Table A9: OLS Test of Difference in ATE (Korea ATE less Japan ATE)

|                         | <i>Dependent variable: Motivation to Perform a Given Action</i> |                      |                      |                      |                      |                      |
|-------------------------|---|----------------------|----------------------|----------------------|----------------------|----------------------|
|                         | DV: Like  |                      | DV: Share            |                      | DV: Ignore           |                      |
|                         | (1)   | (2)                  | (3)                  | (4)                  | (5)                  | (6)                  |
| Treatment               | -1.943<br>(2.273)   | -2.274<br>(2.273)    | -4.125*<br>(2.246)   | -4.624**<br>(2.244)  | 7.384***<br>(2.449)  | 6.525***<br>(2.428)  |
| Korea                   | 18.325***<br>(3.014)  | 17.940***<br>(3.037) | 16.543***<br>(2.979) | 15.820***<br>(2.999) | -4.676<br>(3.247)    | -4.369<br>(3.244)    |
| Age                     |   | 1.243*<br>(0.748)    |                      | 0.654<br>(0.738)     |                      | -2.135***<br>(0.799) |
| Sex                     |   | 1.821<br>(1.960)     |                      | 1.593<br>(1.935)     |                      | 1.646<br>(2.093)     |
| Education               |   | -1.628<br>(1.018)    |                      | -1.663*<br>(1.005)   |                      | 1.055<br>(1.088)     |
| Income                  |   | 3.490***<br>(1.014)  |                      | 3.811***<br>(1.001)  |                      | 1.772<br>(1.083)     |
| Ideology                |   | -0.740<br>(0.477)    |                      | -0.873*<br>(0.471)   |                      | 2.236***<br>(0.510)  |
| Treatment*Korea         | 10.560**<br>(4.311)   | 11.553***<br>(4.303) | 5.783<br>(4.260)     | 6.904<br>(4.248)     | -8.592*<br>(4.645)   | -8.227*<br>(4.596)   |
| Constant                | 24.207***<br>(1.596)  | 19.198***<br>(5.260) | 24.202***<br>(1.577) | 21.484***<br>(5.193) | 33.406***<br>(1.719) | 20.614***<br>(5.618) |
| Observations            | 989   | 988                  | 989                  | 988                  | 989                  | 988                  |
| R <sup>2</sup>          | 0.113   | 0.127                | 0.081                | 0.097                | 0.024                | 0.056                |
| Adjusted R <sup>2</sup> | 0.110   | 0.120                | 0.078                | 0.090                | 0.021                | 0.048                |
| F Stat.                 | 41.668***   | 17.773***            | 28.812***            | 13.130***            | 7.965***             | 7.244***             |

Note:

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01

Table A10: Between-Country Differences in ATE by Age Group (Korean ATE less Japan ATE)

|                         | <i>Dependent variable:</i>    |                         |                        |
|-------------------------|-------------------------------|-------------------------|------------------------|
|                         | Motivation to Endorse Protest |                         |                        |
|                         | (Age 18-34 )                  | (Age 35-54)             | (Age 55+ )             |
| Treatment               | 2.573<br>(5.124)              | -0.069<br>(3.078)       | -8.478*<br>(4.448)     |
| Korea                   | 14.725**<br>(6.042)           | 26.418***<br>(4.342)    | 9.953*<br>(5.955)      |
| Treatment:Korea         | 15.897*<br>(8.275)            | 1.067<br>(6.280)        | 17.403*<br>(8.867)     |
| Constant                | 21.275***<br>(3.744)          | 21.995***<br>(2.179)    | 30.019***<br>(2.967)   |
| Observations            | 240                           | 494                     | 255                    |
| R <sup>2</sup>          | 0.145                         | 0.131                   | 0.078                  |
| Adjusted R <sup>2</sup> | 0.134                         | 0.125                   | 0.067                  |
| Residual Std. Error     | 31.096 (df = 236)             | 29.803 (df = 490)       | 30.547 (df = 251)      |
| F Statistic             | 13.293*** (df = 3; 236)       | 24.583*** (df = 3; 490) | 7.070*** (df = 3; 251) |

Note:

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01

## 5.1 Within-Country Results

Table A11: Within-Country Results for Japanese Respondents

|                         | <i>Dependent variable: Motivation to Perform Action</i> |                      |                      |                      |                      |                      |
|-------------------------|---|----------------------|----------------------|----------------------|----------------------|----------------------|
|                         | Like  |                      | Share                |                      | Ignore               |                      |
|                         | (1)   | (2)                  | (3)                  | (4)                  | (5)                  | (6)                  |
| Weak-Tie Treatment      | -1.943<br>(2.213)                                       |                      | -4.125*<br>(2.161)   |                      | 7.384***<br>(2.590)  |                      |
| Strong-Tie Treatment    |   | 0.275<br>(2.201)     |                      | -3.172<br>(2.090)    |                      | 5.580**<br>(2.530)   |
| Constant                | 24.207***<br>(1.554)                                    | 24.207***<br>(1.560) | 24.202***<br>(1.517) | 24.202***<br>(1.481) | 33.406***<br>(1.818) | 33.406***<br>(1.793) |
| Observations            | 714   | 727                  | 714                  | 727                  | 714                  | 727                  |
| R <sup>2</sup>          | 0.001   | 0.00002              | 0.005                | 0.003                | 0.011                | 0.007                |
| Adjusted R <sup>2</sup> | -0.0003   | -0.001               | 0.004                | 0.002                | 0.010                | 0.005                |
| Residual Std. Error     | 29.559  | 29.672               | 28.864               | 28.178               | 34.599               | 34.115               |
| F Statistic             | 0.771   | 0.016                | 3.645*               | 2.302                | 8.128***             | 4.863**              |

Note:

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01

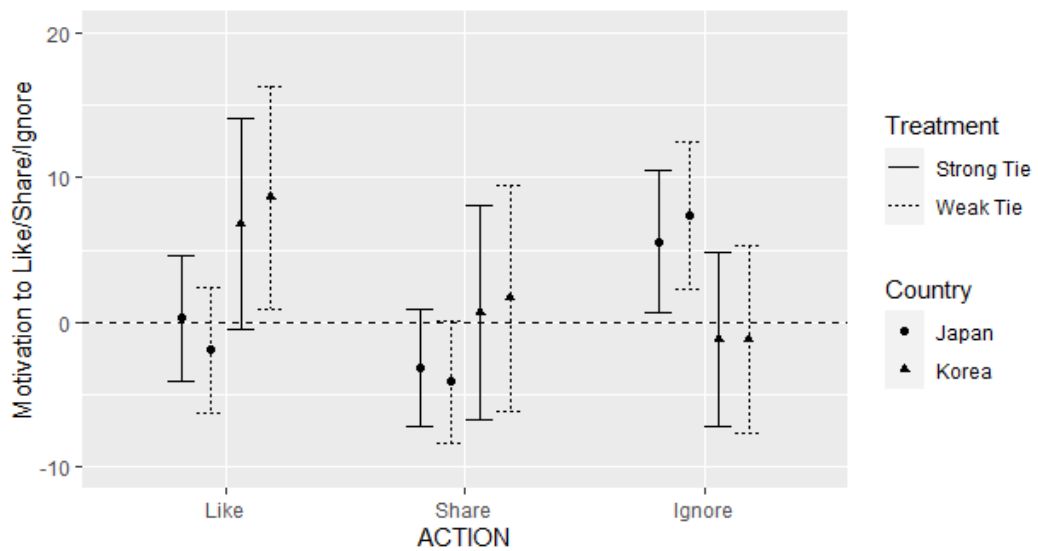
Table A12: Within-Country Results for Korean Respondents

|                         | <i>Dependent variable: Motivation to Perform Action</i> |                      |                      |                      |                      |                      |
|-------------------------|---|----------------------|----------------------|----------------------|----------------------|----------------------|
|                         | Like  |                      | Share                |                      | Ignore               |                      |
|                         | (1)   | (2)                  | (3)                  | (4)                  | (5)                  | (6)                  |
| Weak-Tie Treatment      | 8.617**<br>(3.905)                                      |                      | 1.658<br>(3.957)     |                      | -1.208<br>(3.280)    |                      |
| Strong-Tie Treatment    |   | 6.806*<br>(3.727)    |                      | 0.651<br>(3.755)     |                      | -1.184<br>(3.079)    |
| Constant                | 42.532***<br>(2.726)                                    | 42.532***<br>(2.626) | 40.745***<br>(2.762) | 40.745***<br>(2.646) | 28.730***<br>(2.290) | 28.730***<br>(2.169) |
| Observations            | 275   | 280                  | 275                  | 280                  | 275                  | 280                  |
| R <sup>2</sup>          | 0.018   | 0.012                | 0.001                | 0.0001               | 0.0005               | 0.001                |
| Adjusted R <sup>2</sup> | 0.014   | 0.008                | -0.003               | -0.003               | -0.003               | -0.003               |
| Residual Std. Error     | 32.366  | 31.183               | 32.802               | 31.416               | 27.187               | 25.756               |
| F Statistic             | 4.870**   | 3.335*               | 0.176                | 0.030                | 0.136                | 0.148                |

Note:

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01

Figure A2: Within-Country Regression Results





## 5.2 Regression Results for Test of Heterogeneity in Effect of Weak-Tie Protest Appeals

Table A13: Weak-Tie ATE Conditional on Social Network Heterogeneity (Japanese Respondents Only)

|                                 | <i>Dependent variable:</i> |                      |                      |                      |
|---------------------------------|----------------------------|----------------------|----------------------|----------------------|
|                                 | Endorse                    |                      | Share                |                      |
|                                 | (1)                        | (2)                  | (3)                  | (4)                  |
| Network Heterogeneity           | 0.658**<br>(0.297)         | 0.574*<br>(0.300)    | 1.080***<br>(0.288)  | 0.941***<br>(0.291)  |
| Treatment                       | 14.547**<br>(6.419)        | 14.170**<br>(6.461)  | 17.019***<br>(6.232) | 15.506**<br>(6.269)  |
| Age                             |                            | 1.480*<br>(0.880)    |                      | 0.228<br>(0.854)     |
| Sex                             |                            | 1.155<br>(2.225)     |                      | 0.538<br>(2.159)     |
| Education                       |                            | -1.124<br>(1.172)    |                      | -1.349<br>(1.137)    |
| Income                          |                            | 2.430**<br>(1.186)   |                      | 3.241***<br>(1.150)  |
| Ideology                        |                            | -0.975*<br>(0.541)   |                      | -0.929*<br>(0.525)   |
| Network Heterogeneity*Treatment | -1.120***<br>(0.409)       | -1.099***<br>(0.410) | -1.439***<br>(0.397) | -1.368***<br>(0.398) |
| Constant                        | 14.565***<br>(4.610)       | 12.507<br>(7.663)    | 8.391*<br>(4.476)    | 10.512<br>(7.435)    |
| Observations                    | 714                        | 714                  | 714                  | 714                  |
| R <sup>2</sup>                  | 0.012                      | 0.026                | 0.027                | 0.042                |
| Adjusted R <sup>2</sup>         | 0.008                      | 0.015                | 0.023                | 0.031                |
| Residual Std. Error             | 29.444                     | 29.337               | 28.588               | 28.466               |
| F Statistic                     | 2.796**                    | 2.324**              | 6.500***             | 3.845***             |

Note:

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01