

Appendix E

Robustness Check

**Table E1**

*Simple Moderation Models predicting Persuasion and Perceived Emotional Sincerity (PES) from Political Style and its interaction with the Preference for Sincerity Scale (PSS) (N = 370 <sup>a</sup>)*

	Persuasion			PES**		
	Coeff.	se	p	Coeff.	se	p
<i>Political Style</i>	-0.34	0.17	*	-.36	0.14	**
<i>PSS</i>	0.08	0.08		-.05	0.07	
<i>Political Style * PSS</i>	0.01	0.11		-.01	0.09	
<i>Political Ideology</i>	-0.05	0.03		-.04	0.03	
<i>Political interest</i>	-0.16	0.13		-.05	0.11	
<i>Attitude towards Drugs</i>	-0.04	0.03		.04	0.02	
<i>Religiosity</i>	0.00	0.00		.00	0.00	
<i>Gender</i>	0.05	0.17		.15	0.14	
<i>Age</i>	0.00	0.01		.02	0.01	**
<i>Education</i>	0.01	0.07		-.03	0.05	
<i>Extraversion</i>	-0.01	0.05		-.05	0.04	
<i>Agreeableness</i>	0.04	0.08		.10	0.06	
<i>Conscientiousness</i>	-0.05	0.08		.09	0.07	
<i>Emotional Stability</i>	-0.03	0.07		.01	0.06	
<i>Openness</i>	0.05	0.07		-.06	0.06	
<i>Constant</i>	2.03	0.75	**	4.10	0.63	***
<i>R<sup>2</sup></i>	0.04			.11		
<i>F</i>	0.98			2.97		

Notes:

\*\*\* p < .001, \*\* p < .01, \* p < .05, † p < .1

<sup>a</sup> Some missing values

**Table E2**

*Simple Moderation Models predicting Persuasion and Perceived Emotional Since from Political Style and its interaction with the Preference for Accuracy Scale (PAS) (N = 370 <sup>a</sup>)*

	Persuasion			PES***		
	Coeff.	se	p	Coeff.	se	p
<i>Political Style</i>	-0.33	0.17	*	-.37	0.14	**
<i>PAS</i>	0.10	0.11		.09	0.09	
<i>Political Style * PAS</i>	-0.02	0.15		-.16	0.12	
<i>Political Ideology</i>	-0.04	0.03		-.05	0.03	†
<i>Political interest</i>	-0.18	0.13		-.04	0.11	
<i>Attitude towards Drugs</i>	-0.05	0.03		.04	0.02	†
<i>Religiosity</i>	0.00	0.00		.00	0.00	
<i>Gender</i>	0.08	0.17		.14	0.14	
<i>Age</i>	-0.01	0.01		.02	0.01	**
<i>Education</i>	0.00	0.07		-.02	0.05	
<i>Extraversion</i>	0.00	0.05		-.05	0.04	
<i>Agreeableness</i>	0.04	0.08		.10	0.06	
<i>Conscientiousness</i>	-0.06	0.08		.09	0.07	
<i>Emotional Stability</i>	-0.03	0.07		.01	0.06	
<i>Openness</i>	0.06	0.07		-.06	0.06	
<i>Constant</i>	2.14	0.76		4.00	0.64	***
<i>R<sup>2</sup></i>	.04			.11		
<i>F</i>	0.94			2.97		

Notes:

\*\*\* p < .001, \*\* p < .01, \* p < .05, † p < .1

<sup>a</sup> Some missing values