			User	User		Media Interface Forced F	Dark Patterns
Rank 1	Domain trademe.co.nz	Organisation E-commerce	Experience Application	Story 1.0	Observations	Arrival Registration Purchase content Contact Cancel Nagging Obstruction Sneaking Interference Action In	Instances
2	nzherald.co.nz	E-commerce Media	Application	2.0	Delayed ad drop-down		J
				2.1	Footer to advertise subscriptions		
				2.2	Constant use of 'breaking news' banners	.	
				2.3	Location tracking notification covers headline		
				2.4	Video auto-play by default		
				2.5	No online cancellation; call and offer reason	•	6
3	stuff.co.nz	Media	Content	3.0	Persistent banner without option for 'no'	•	
				3.1	Video auto-play by default	•	
				3.2	Emotional toying: free article and support appeal Donations operate on a separate login system,	•	
				3.3	making management difficult	•    •	
				3.4	Persistent breaking news banners	•	5
4	asb.co.nz	Finance	Application			•	0
5	ird.govt.nz anz.co.nz	Government	Application			•	0
7	seek.co.nz	Service	Application Application			•	0
8	westpac.co.nz	Finance	Application				0
9	nzpost.co.nz	Public service	Application	9.0	Difficult to obtain contact information		1
10	pbtech.co.nz	E-commerce	Application	10.0	Fake scarcity; countdown timer in red		
				10.1	Pre-selection of insurance options when purchasing some products		
				10.2	Product upsell when selecting "Add to Cart"	.   .	3
	tvnz.co.nz	Media	Content	11.0	No option to watch as an anonymous user; data		
				11.1	points in registration not explained Opt-out off screen		
				11.2	Newsletter sign up is pre-selected		3
12	auckland.ac.nz	Education	Content	12.0			0
13	kiwibank.co.nz	Finance	Application	13.0			0
14	bnz.co.nz	Finance	Application	14.0		•	0
15	spark.co.nz	Utility	Application		Delayed drop-down ad (full screen)		
				15.1	Difficult to find contact number	•	2
	companiesoffice.govt.nz	Government	Application			•	0
17	sharesies.nz	Finance	Application	17.0	Pon-up to prompt subscription	•	0
18	mightyape.co.nz	E-commerce	Application	18.0 18.1	Pop-up to prompt subscription  Toying with emotion and exploiting bias		
				18.2	Registration required to complete purchase		
				18.3	False scarcity		
				18.4	Upsell: abrupt change in UI		
				18.5	Site saves details: no opt out	.	6
19	countdown.co.nz	E-commerce	Application	19.0	Registration required		
				19.1	Appeals and deals to get users to register		
				19.2	Location guess	•	3
20	homes.co.nz	Real estate	Content	20.0	"New" message notification (fake notification)	•	1
21	thewarehouse.co.nz	E-commerce	Application	21.0	Shopping 'cart' shows 0 items to psychologically prepare purchasing	•	
				21.1	Notification has no accept/decline option		
				21.2	Purchasing focuses user on the site not the cart		
				21.3	Guest checkout is given less prominence	•	
				21.4	Returning user login has red-button to guide users through to complete purchase	•	
				21.5	Live chat is preferred contact. A user has to	.    .	6
22	canterbury.ac.nz	Education	Content	22.0	provide personal information to be contacted		0
23	metservice.com	Public service	Content	23.0	Delayed ad drop-down		1
24	airnewzealand.co.nz	Service	Application	24.0	Location tracking		
				24.1	No contact number under 'help' button	•	
				24.2	Pre-selection of insurance options	•	
				24.3	Continue' without add-ons is difficult to find	•	
				24.4	Skipping seat select is hidden	•	
				24.5	Auto pop-up — feedback displays when moving to edge of page	•	
				24.6	Add bag prompt	·	7
25	otago.ac.nz	Education	Content			•	0
26	newshub.co.nz	Media	Content	26.0	Delayed ad drop-down	•	2
277	neelle	Factor	Angella	26.1	No option to pause video auto-play		
27	noelleeming.co.nz nzta.govt.nz	E-commerce Government	Application Application	27.1 28.1	Pop-up prompt to register with \$10 off  Pre-selection of 12 months car rego	•	1
29	rnz.co.nz	Public service	Content	29.0	Secretion of 12 months can lego		0
30	mitre10.co.nz	E-commerce	Application	30.0	Cart at '0' to prepare user for purchase		
				30.1	Member deals to encourage registration		2
31	aut.ac.nz	Education	Content	31.1			0
32	bunnings.co.nz	E-commerce	Application	32.1	Forced location tracking (cannot see availability		1
33	kmart.co.nz	E-commerce	Application	33.0	of a product without giving location)  When adding to cart there's a pop-up to register		
				33.1	information to receive notifications		2
34	aucklandcouncil.govt.nz	Government	Application		On page load, email sign-up intersitial displays		0
35	realestate.co.nz	Real estate	Content	35.0			0
36	realme.govt.nz	Government	Application	36.0			0
37	oneroof.co.nz	Real estate	Content	37.0	On Chrome, user requested to sign in; Privacy		
					policy notes Google can access 'rental resume' if uploaded		
				37.1	Animations continue after filters selected		2
38	mylotto.co.nz	Misc	Application	38.0		•	0
39	nzqa.govt.nz	Government	Application	39.0		•	0
40	immigration.govt.nz	Government	Content	40.0	Cookie consent banner with 'Accept' highlighted	•	_
				40.1	In 'manage my preferences', the wording is confusing (i.e. use of double negatives alongside	.     .	2
41	massey.ac.nz	Education	Content	41.0	a positive) Cookies need to be disabled in browser		1
41	massey.ac.nz barfoot.co.nz	Real estate	Content	42.0	Sources freed to be disabled in Drowser	·	0
43	pricespy.co.nz	E-commerce	Content	43.0	Cookie consent banner: 'accept' or 'My options';		,
					When clicking through to my options, pre- selection of choices		
				43.1	In-active or False check-box		2
44	farmers.co.nz	E-commerce	Application	44.1	Check out as guest is de-emphasised/hidden		1
45	myob.co.nz	Financial	Application	45.0			0

			User	User		Media		Interface	Forced	Dark Patterns
Rank 46	Domain briscoes.co.nz	Organisation E-commerce	Experience Application	Story	Observations Pop-up registration window	Arrival Registration Purchase content Contact Cancel	Nagging Obstruction Sneak			Instances
				46.1	Price comparison prevention	•				
				46.2	Check out as guest is de-emphasised					
				46.3	Constant site banner with differing purchase benefits (eg: \$6 shipping)	•	•			
				46.4	Location sniffer					5
47	unitec.ac.nz	Education	Content	47.1		•				0
48	tradedepot.co.nz	E-commerce	Application	48.0	Delayed pop-up: subscribe and win	•		•		1
49	vodafone.co.nz	Utility	Application	49.0	A long page makes it difficult to see everything that is being purchased	•	•			
				49.1	If a user navigates away from and then reviews					
					their cart, a new category interim page is displayed					
				49.2	No way to delete item from a shopping cart or to cancel a purchase	•	•			
				49.3	Purchase options default to monthly plans					
				49.4	Plan details hidden when selecting purchase					
				49.5	Small UI text regarding one-off fee	•		•		
				49.6	Multiple instances of hidden costs	•	•			
		F	Annilosalos	49.7	Multiple instances of fake scarcity or free options	•		•		8
50	harveynorman.co.nz	E-commerce	Application	50.0 50.1	Green cart to prime purchasing In purchase: 'Price Matched!' button is displayed	•		•		
				50.3	Forced registration	:		•		3
51	dominos.co.nz	E-commerce	Application	51.0	Need to opt out of email and SMS offers				•	
				51.1	Immediate promotion; pop-up ad upon arrival					
				51.2	Upselling; forces user to click through four	•	•			
				51.3	separate attempts to upsell Need to opt out of saving details for next time					
				51.4	Purchase confirmation - requires location			·		5
52	legislation.govt.nz	Government	Content	52.0	tracking even when selecting 'pick up'	•				0
53	neontv.co.nz	Media	Content	53.0	Unneccesarily difficult to cancel subscription	-				1
54	archipro.co.nz	Real estate	Content	54.0						0
55	geekzone.co.nz	Media	Content	55.0		•				0
56	tab.co.nz	Entertainment	Application	56.0	Difficult to cancel account	•	•			1
57	thebfd.co.nz	Media	Content	57.0	Navigate away interstitial	•	•			1
58	theiconic.co.nz	E-commerce	Application	58.0	Forced registration to purchase items	•			•	2
59	education.govt.nz	Government	Content	58.1 59.0	Upselling on arrival	•	•			0
60	waikato.ac.nz	Education	Content	60.0						0
61	hatchinvest.nz	Finance	Application	61.0						0
62	msd.govt.nz	Government	Application	62.0		•				0
63	carjam.co.nz	Service	Content	63.0		•				0
64	Sky.co.nz	Media	Content	64.0	Cannot cancel online	•	•			1
65	chemistwarehouse.co.nz	E-commerce	Application	65.0	Step added before checkout to force review	•	•			
				65.1	A dialog box is generated by the browser when the user does not select a payment type	•	•			2
66	rebelsport.co.nz	E-commerce	Application	66.0	You can check out as guest but this option is de-	•				
				66.1	emphasised over registering as user Navigate away interstitial					
				66.2	Above interstitial is also displayed on activity/					3
67	interest.co.nz	Media	Content	67.0	timer					0
68	jbhifi.co.nz	E-commerce	Application	68.0	Need to register to purchase item	•				1
69	newworld.co.nz	E-commerce	Application	69.0	Browser location tracking	•				
				69.1	Add' button replaced by increase item count (directly under pointer)	•				
				69.2	User needs to sign in before commencing					3
70	wgtn.ac.nz	Education	Content	70.0	purchase Cookies need to be disabled in browser					1
71	bookme.co.nz	E-commerce	Application	71.0	Price comparison prevention					-
				71.1	Fake discount price					
				71.2	Auto scroll					
				71.3	False scarcity — Only # left at this price	•				
				71.4	Checkout countdown	•				5
	warehousestationery.co.nz		Application	72.0	A state of the state of	•				0
73	dicksmith.co.nz	E-commerce	Application	73.0 73.1	Activity notification Fake scarcity	·		•		
				73.1	IP location sniffer	•		•		
				73.3	email subscription modal					
				73.4	Price comparison prevention					
				73.5	Extended care (Checkout overlay)	•				
				73.6	False saving notification in order view	•		•		7
74	health.govt.nz	Government	Content	74.0		•				0
75	twinkl.co.nz	Education	Content	75.0	No ent out for D/ID	•				0
76	culturekings.co.nz	E-commerce	Application	76.0 76.1	No opt out for 'VIP early access' Persistent nag to send 'VIP' notifications	•	_		•	
				76.2	Interstitial to encourage registration	:	:			
				76.3	Offers other items to purchase while pushing the	•				
				76.4	'proceed to checkout' button to the side Fake scarcity and countdown timer	_				
				76.5	Pre-selection to opt-in to email registration	:				
				76.6	Keeps requesting that user enables notifications	-				7
77	openpolytechnic.ac.nz	Education	Content	77.1	Cookie consent banner: only one option ('Accept	•				1
78	supercheapauto.co.nz	E-commerce	Application	78.1	and Close') Additional step between add to cart and	_				
					checkout: frequently bought with	-		•		
				78.2	Check out as guest option is de-emphasised and difficult to find	•		•		2
	harcourts.co.nz	Real estate	Content	79.0		•				0
79	workandincome.co.nz	Public service	Application	80.0		•				0
80		Government	Content	81.0		•				0
80 81	business.govt.nz	F	A 17 17	00.	Description of the second seco					
80	business.govt.nz 1-day.co.nz	E-commerce	Application	82.0 82.1	Pop-up registration	•		•		
80 81		E-commerce	Application	82.0 82.1 82.2	Pop-up registration Forced registration before check out As registration is completed, a notification is	•	_	•	•	
80 81		E-commerce	Application	82.1 82.2	Forced registration before check out As registration is completed, a notification is displayed to direct user attention to an 'inbox'			•	٠	
80 81		E-commerce	Application	82.1 82.2 82.3	Forced registration before check out  As registration is completed, a notification is			•	٠	

			User	User				Media						Interface	Forced	Dark Patterns
Rank	Domain	Organisation	Experience	Story	Observations	Arrival Registration	Purchase		Contact	Cancel	Nagging	Obstruction	Sneaking	Interference		Instances
		-		82.5 82.6	Additional step added when removing a selected item in cart: this has only one option and has a dual label on a single input "Pay/Cancel" Cart countdown		•						•			7
83	fishpond.co.nz	E-commerce	Application	83.0	Shopping cart gateway, add more items		•									
				83.1	Need to register to purchase											
				83.2	Countdown timer — today's daily deals											3
84	aa.co.nz	Service	Application	84.0		•										1
85	property-guru.co.nz	Real estate	Content	85.0		•										0
86	sparksport.co.nz	Media	Application	86.0 86.1 86.2	Have to enter address and phone number when entering payments details Deliberately difficult to find where and how to cancel subscription Cancellation is framed as 'suspension'	•	•								•	
				86.3	User required to explain subscription suspension											4
87	investnow.co.nz	Finance	Application	87.0		•										0
88	dynamite.net.nz	Utility	Application	88.0		•										0
89	odt.co.nz	Media	Content	89.0		•										0
90	at.govt.nz	Transport	Application	90.0		•										0
91	aucklandlibraries.co.nz	Public service	Content	91.0		•										0
92	gemvisa.co.nz	Finance	Application	92.0		•										0
93	neighbourly.co.nz	Media	Content	93.0		•										0
94	torpedo7.co.nz	E-commerce	Application	94.0	Activity notification	•	•							•		
				94.1	Interference in shopping gateway		•							•		2
95	thespinoff.co.nz	Media	Content	95.0	Difficult to cancel subscription					•		•				1
96	moneyhub.co.nz	Finance	Application	96.0	Pop-up registration interstitial									•		1
97	eventbrite.co.nz	E-commerce	Application	97.0	Activity notification		•							•		
				97.1	Must register to check out		•								•	2
98	threenow.co.nz	Media	Content	98.0	Auto-play			٠							٠	1
99	newbalance.co.nz	E-commerce	Application	99.0	Check out as guest is hidden		•							•		1
100	eventcinema.co.nz	E-commerce	Application	100.0	Forced registration		•								٠	1
	Subtotals					5	79	10	6	12	9	24	6	79	27	145
						4.5%	70.5%	8.9%	5.4% Total UTs	10.7% 112	6.2%	16.6%	4.1%	54.5% Total DPs	18.6% 145	
																54%